



# City of San Leandro

Meeting Date: December 2, 2019

## Staff Report

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**File Number:** 19-620

**Agenda Section:** CONSENT CALENDAR

**Agenda Number:** 8.J.

**TO:** City Council

**FROM:** Jeff Kay  
City Manager

**BY:** Jeff Kay  
City Manager

**FINANCE REVIEW:** David Baum  
Finance Director

**TITLE:** Staff Report for a City of San Leandro City Council Resolution to Approve the Purchase of 150 Desktop Computers from Granite Data Solutions for \$110,641.17

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### SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council approve a resolution authorizing the City Manager to purchase 150 desktop computers from Granite Data Solutions for \$110,641.17.

### BACKGROUND

Staff computers need to be upgraded to Windows 10. A portion of computers are due to be replaced for the upgrade.

### Analysis

The City of San Leandro's Information Technology Division maintains the City's desktop computers, which are utilized by City Staff in their day to day functions. IT maintains desktop computers for a minimum of five (5) years from the time of purchase, after which, desktop computers are usually recommended for replacement. As part of a City-wide upgrade from Windows 7 to the Windows 10 operating system, 150 desktop computers are recommended for replacement.

Staff recommends purchasing 150 Dell OptiPlex 7070 desktop computers from Granite Data Solutions, an approved vendor on the State of California Department of General Services (DGS) contract number 1-17-70-01A, PC Good, Desktops - Dell. By purchasing through a California DGS contract the City will receive a 59% discount from the MSRP.

### Legal Analysis

The City Attorney's office reviewed and approved the purchase contract.

**Fiscal Impacts**

The total one-time cost of the desktop computers is \$110,641.17. This includes a combination of hardware costs and a three (3) year warranty.

**Budget Authority**

The Finance Director confirms there are sufficient funds in Account 688-13-001-7410.

**PREPARED BY:** Tony Batalla, Chief Technology Officer, City Manager's Office



# City of San Leandro

Meeting Date: December 2, 2019

## Resolution - Council

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**File Number:** 19-621

**Agenda Section:** CONSENT CALENDAR

**Agenda Number:**

**TO:** City Council

**FROM:** Jeff Kay  
City Manager

**BY:** Jeff Kay  
City Manager

**FINANCE REVIEW:** David Baum  
Finance Director

**TITLE:** RESOLUTION of the City of San Leandro City Council to Approve the Purchase of 150 Desktop Computers from Granite Data Solutions for \$110,641.17.

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WHEREAS, a quote for the purchase of 150 Dell OptiPlex 7070 computers from Granite Data Solutions, copies of which are attached, is presented to this City Council; and

WHEREAS, the City Council is familiar with the contents thereof; and

WHEREAS, the City Manager recommends approval of said quote and the related purchase agreement.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

The City Manager is hereby authorized and directed to execute payment on behalf of the City, in a form approved by the City Attorney, from account 688-13-001-7410 in fiscal year 2019-20; and

The City Manager is authorized to take all actions necessary to carry out and implement the terms of the agreement and to administer the City's obligations, responsibilities and duties to be performed under the agreement; and

That said purchase from Granite Data Solutions, an approved vendor on the State of California Department of General Services (DGS) contract number 1-17-70-01A, PC Good, Desktops - Dell, in the amount of \$110,641.71 is hereby approved and execution by the City Manager is hereby authorized.

### Attachment(s) to Resolution

- Granite Data Solutions Quotation #56177



5321 Luce Ave.  
 McClellan, CA 95652  
 p. (916) 735-3550  
 f. (916) 735-3551  
<http://www.granitedatasolutions.com>

## Quotation

<b>Quote #</b>	56177
<b>Terms</b>	NET 30
<b>Contact</b>	Michael Hamer <a href="mailto:mhamer@sanleandro.org">mhamer@sanleandro.org</a>
<b>Quote Date</b>	11/12/2019
<b>Expires</b>	12/12/2019

**Remit To**  
 Granite Data Solutions  
 Accounts Receivable  
 PO Box 398932  
 San Francisco, CA 94139-8932  
 (916) 735-3550

**Sales Rep:** Chandra Gardner  
[cgardner@granitedatasolutions.com](mailto:cgardner@granitedatasolutions.com)

**Bill To**  
 City of San Leandro  
 Accounts Payable  
 835 E. 14th Street  
 San Leandro, CA 94577

**Ship To**  
 City of San Leandro  
 835 E. 14th Street  
 San Leandro, CA 94577

Description	Customer PO	Contract	Ship Via
7070 SFF		1-17-70-01A	Other Carrier

Item	Core Y/N	CLIN	Part #	Description	Qty	MSRP	Discount	Price	Extended Price	Tax
1	Yes	210a	210-ASEC	Power- Optiplex 7070 SFF, Intel Core i7-8700 (6 Cores/12MB/12T/up to 4.6GHz/65W), Windows 10 Pro 64, 16GB 1X16GB DDR4 2666MHz Non-ECC, 2.5" 500GB 7200rpm SATA Hard Disk Drive, Black Dell KB216 Wired Multi-Media Keyboard, Black Dell MS116 Wired Mouse, 3-Year Next Business Day Onsite Warranty Contract: 1-17-70-01A	150	\$1,639.21	59%	\$672.08	\$100,812.00	Yes

Sub Total: \$100,812.00  
 Shipping and Handling: \$0.00  
 Tax Rate: (0.09750) \$9,829.17  
**Total \$110,641.17**

Items with an "N" are considered off-spec and need DGS approval for purchase; Please email your quote to [eugene.shemereko@dgs.ca.gov](mailto:eugene.shemereko@dgs.ca.gov)

\*\* Purchase orders must include: Contract Number \*\*

Price Index 11/07/2019: <http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf>

DVBE #26068  
 CA Sellers Permit # KH-100-299591  
 Fed ID: 68-0445502